



### **Junior Sales Consultant**

\$55,000-\$60,000 per annum plus commission

Full time permanent role based in Kyneton and Castlemaine

### **About Us**

Central Spark Victoria, based in Castlemaine, is a provider of high quality renewable energy solutions, both on and off grid. With more than a decade of experience we offer a range of customised solutions, consulting and diagnosis. We collaborate with our customers to provide the most suitable energy solution for their requirements.

We are looking for a Junior Sales Consultant to join our team working out of our Castlemaine and Kyneton offices.

We offer a competitive base and commissions package to kick start your sales career, as well as the opportunity to work on a variety of challenging and rewarding projects with our talented sales team.

### **What we Offer**

- Long-term employment security: We offer permanent positions with above award annual salaries and commission opportunities. This means you can be confident in your job security and have the opportunity to earn a good income.
- A committed team: You will be working with a fully resourced and committed team who are passionate about solar energy and providing excellent customer service.
- Flexible work arrangements: We offer full-time and part-time positions, so you can find a schedule that works for you.
- A supportive work environment: We have a positive and supportive work environment where you will be valued and respected.



- High-quality products: You will be supporting the sale of high-quality, reputable products for a locally owned and operated business. This means you will be working with the best products on the market and be part of a team that is committed to providing excellent customer service.

### **Tasks and Responsibilities**

- Support the Sales Manager and Sales team with day-to-day tasks
- Follow up the installation of grid connect and off grid solutions to solar customers
- Provide exceptional customer service
- Help coordinate and convert customer leads to opportunities and post project customer follow-up
- Stay up to date on Central Sparks and the solar industry's leading technology
- Contribute to promotional events and sales initiatives
- Over time, you may be introduced to direct sales responsibilities such as prospecting and sales process management
- Teamwork: You will be working as part of a team, so it is important that you are able to work effectively with others. You will be responsible for communicating with your team members and coordinating your work with theirs.
- Customer service: You will be responsible for providing excellent customer service to our valued clients. This includes being responsive to their needs, answering their questions, and resolving any issues that they may have.

### **Desired Qualifications & Experience**

- Some experience in customer facing roles, with a commitment to customer service.
- Genuine interest in renewable energy with a conscience for sustainability.
- Excellent computer and IT skills.
- Demonstrated numerical ability and aptitude.
- Confidence in working independently and solving problems proactively.
- Good written and verbal communication skills.



- Capable of connecting with people of diverse backgrounds and needs.
- Current Drivers Licence.

To apply, please email a resume and covering letter to [alison.maclaren@central-spark.com](mailto:alison.maclaren@central-spark.com)

**Applications close 5pm Friday 22 August 2025.** Only shortlisted candidates will be contacted.